

NEXT MILE DRIVER TRAINING

TRAINING & FRANCHISE PACK

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- & SURROUNDING AREAS

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ADI EXAMS - 3 TESTS

Becoming a DVSA Approved Driving Instructor involves completing 3 assessments, covering your knowledge, driving ability, and instructional skills. Once you have passed your Part 2 assessment, and completed 40 hours of Part 3 training, you can then apply for a Trainee Licence to earn while you learn!

Part 1 Theory and Hazard Perception

This is the first of three tests required to become an Approved Driving Instructor and focuses on the theory. It consists of two sections:

- Multiple-choice questions – 100 questions covering key driving and instructional topics.
- Hazard perception – A video-based assessment that tests your ability to identify potential hazards on the road.

Both sections are taken together as a single test, and you must pass both to succeed.

After passing the theory test, you'll need to complete the remaining assessments within two years; otherwise, you'll have to restart the process.

Part 2: Driving Ability

The driving test requires you to demonstrate a high level of competence behind the wheel. Lasting approximately 1 hour, the test allows a maximum of six driver faults.

Our Part 2 trainers hold Advanced Driving Qualifications that exceed the test requirements, ensuring you receive expert guidance.

During the assessment, you must demonstrate:

- An eco-friendly driving approach
- Skilled control of the vehicle
- Correct road positioning and procedure
- Awareness of other road users and appropriate responses
- Good judgment of speed, distance, and timing
- Consideration for the safety of others

Part 3: Instructional Ability

This test requires you to demonstrate a high level of competence instructing a pupil around a route. In 1 hour, you will deliver a planned lesson to a pupil, of your choosing.

During the assessment, you must demonstrate:

- Client-centred teaching tailored to your pupil.
- Clear communication and coaching skills.
- Effective risk management for a safe lesson.
- Adaptability based on your pupil's progress.
- Encouraging self-reflection and learning.
- Meeting DVSA's national training standards.

EARN WHILE YOU LEARN

With a Trainee Driving Instructor Licence (pink badge), you can teach real students under supervision, gain valuable hands-on experience, and refine your teaching skills – all while progressing toward full certification.

A Trainee Driving Instructor Licence allows you to teach lessons with oversight from a fully qualified instructor. This opportunity lets you earn while building practical experience and enhancing your teaching techniques.

Here's How It Works

Step 1: Pass Part 1 Theory and Hazard Perception Test

Step 2: Pass Part 2: Driving Ability Test

After passing, your Driver Trainer Manager will get in touch to arrange your start date, car, and work area, providing all the details you'll need. If you require a car, please let us know, and we can discuss this at this point.

Step 3: Complete 40 hours of training with us (20 Hours In-Car and 20 Hours Online Training)

Once you've completed the first two assessments, and Part 3 training, consisting of 20 hours of in-car training and 20 hours of online sessions, you'll be ready to start earning while you learn! Giving you the ability to start to build your business and your confidence in a real world setting.

Step 4: Start Earning with your Trainee Licence: Take Part in Additional Training

While on a trainee licence, you must complete an additional 20 hours of training. We complete free online training (10 hours), and the remaining 10 hours in car training is paid directly to your trainer at approximately £40 per hour (prices may vary depending on your area).

Arrange your Part 3 test, for within the first 3 months of your Trainee Licence starting.

Step 5: Complete your Part 3: Instructional Ability Test

Become a Fully Qualified ADI!

FRANCHISE FEE MATRIX

At Next Mile Driver Training, we believe in a fair and transparent franchise structure that moves with you. If you trained with us, your training fees are refunded as outlined below. To provide stability, trainees all start on a 1 Year contract, with flexibility to commit for longer.

Pre-qualified ADIs join at their experience level rate, for example, if you have 3 years of experience, you'll start on year 3 rates. Those with less than one year's experience begin on the rolling contract and progress with their experience.

Rolling Contract	1 Year Contract	2 Year Contract	3 Year Contract	4+ Year Contract
£335 pcm	£60 per week	£50 per week	£40 per week	£40 per week
Monthly fee	2 weeks - 0 fees	2 weeks - 0 fees each year	2 weeks - 0 fees each year	2 weeks - 0 fees each year + bonus after 3 years
£4020 per year	£3000 per year	£2500 per year	£2000 per year	£2000 per year
This option is for pre-qualified ADIs only All ADIs who have trained with us join on a 1 year contract.	If you have trained with us: 15% of your training costs returned to you at the end of your fixed term.	If you have trained with us: 50% of your training costs returned to you over 2 years in 2 installments	If you have trained with us: 100% of your training costs returned to you over 3 years in 3 installments	If you have trained with us: 100% of your training costs have been returned to you in the previous year.

Note: the above is our first level package, should you require a vehicle, or other benefits, please contact us, as fees will vary depending on your use.

WHAT WILL YOU EARN?

Depending on your chosen training package and ADI contract length, will depend on how much of your training fees are returned to you during your contract duration, and reduced fees for longer service, shown in the matrix below. What's more, you'll benefit from 2 weeks franchise fee free in each year you are with us.

The income matrix below is based on the our 1 year contract, assuming a £35 per hour lesson rate. Lesson rates vary depending on your area, so be sure to ask your Driver Training Manager what the actual rate is in your area. Remember lesson rates have been going up faster than inflation for some time now, so things may be even better by the time you launch with us!

We've also assumed you'll give yourself 4 weeks' holiday each year, and have provided the figures as a yearly projection. Everyone's tax burdens are different, so we aren't able to include this figure, however, websites e.g. Salary Calculator may be able to give you a rough idea on yours.

Year 1	16 teaching hours per week	20 teaching hours per week	35 teaching hours per week
Fees from Pupils	£560.00	£700.00	£1,225.00
Gross Annual Income	£26,880.00	£33,600.00	£58,800.00
Franchise Fees (No Car)	-£3,000	-£3,000	-£3,000
Fuel Spend (approx £2.875 p/hr)	-£2,208.00	-£2,760.00	-£4,830.24
Car Insurance	-£520.00	-£520.00	-£520.00
Estimated Annual Salary	£21,152.00	£27,320.00	£50,449.76

Note: There are a few variable costs we are unable to quote, as they will vary depending on your circumstances. However, you will need factor in expenses, including, but not limited to; monthly cost of a vehicle/purchase price, vehicle maintenance, vehicle breakdown, stationery, which will vary depending on your circumstances, and your personal tax burden each year.

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